

## OnSide customer spotlight

Find out how Sam Ravenscroft manages

Clover Hill farm from his pocket

Contractor dairy milkers Sam and his wife Maree have recently taken over Clover Hill as equity partners.

Sam grew up in a farming family so the lifestyle is in Sam's blood. He enjoys the constant challenges that come with farming, and is really excited by the technology available to help him streamline his operations and improve production.

Clover Hill farm in the Waikato is a 79 hectare, 330 cow dairy farm with a 30 aside herringbone shed and feed pad that produces 160,000kg/ms a season.

### *Why did you choose OnSide?*

When Sam arrived at Clover Hill, there was no formal health and safety management system in place so Sam knew he had to get things sorted quickly to make sure he was running a farm that was not only compliant, but one that was safe for his family, employees and visitors.

Sam looked at a few different systems before choosing OnSide because it seemed the simplest and most practical technology-based system to meet his needs. "I hate paper and paperwork so a paper-based H&S system was never going to work for me", says Sam. "Plus, we're a small operator with a small team so the OnSide business plan was financially very feasible for us," says Sam.

Sam runs almost everything on the farm via the smartphone in his pocket - from keeping on top of pasture quality to tracking production, doing plant checks, timesheets, checking the weather, logging milk pick-up times, and now with OnSide, managing farm health and safety.

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All of this technology helps Sam and his team be more efficient, save time and money, and make better, faster decisions.

## How has OnSide helped you?

The biggest advantage for Sam after implementing OnSide is peace of mind that his health and safety requirements for the farm are taken care of. "I know it's done, and I can prove it's done whenever I need to", says Sam.

Sam's favourite OnSide feature is the automatic visitor sign-in. "The fact that I don't have to be there to manually sign people in is great - I can keep things running while I'm off the farm. With the 'Who's on my property' function I always know who's visited and for how long, and I get alerts when they sign-in and out", says Sam.

"My wife is an early childhood teacher and she wanted to bring her class to the farm for a field trip," says Sam. "OnSide made it really easy - Maree downloaded the app, signed in, and reviewed and acknowledged all the risks with the kids. I didn't even have to be there."

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Being able to add, update and take photos of risks is also something that saves Sam and his team time - making managing risks on the farm that bit easier.

With OnSide, Clover Hill's health and safety is taken care of, meaning Sam can focus on what he enjoys most - managing happy and healthy cows, improving Clover Hill, and spending time with his young family.



Contact us to find out how OnSide can help your business  
[onside.co.nz/contact](https://onside.co.nz/contact) or sign up for a free 14-day trial.

*Be smart. Get OnSide.*

